



Fractional Fundraising Lead Contract Position (Part-Time / Flexible)

About the Toronto Children's Chorus (TCC)

Now in its 47th year, the Toronto Children's Chorus is a celebrated musical organization dedicated to nurturing the artistic, social, and emotional development of young singers through exceptional choral education and performance. With over 300 choristers participating in multiple ensembles, TCC is recognized nationally and internationally for its excellence.

The Opportunity: Fractional Fundraising Professional

TCC is seeking a fractional fundraising professional to partner with the Executive Director to significantly increase non-ticket and program revenue, with a focus on individual giving, corporate partnerships, grants, and major gifts. This is a strategic and hands-on role designed for an experienced fundraiser who can assess the current state, create an actionable development plan, and help bring that plan to life.

We are seeking a development partner—someone who can design a roadmap and actively contribute to its execution in a way that complements the Executive Director's strengths and extends TCC's fundraising capacity.

Key Responsibilities

Assessment and Planning

- Conduct an initial review of TCC's current fundraising strategies, activities, donor base, and potential.
- Identify immediate opportunities for growth in non-ticket and program revenue, especially from individuals, corporate sponsorships, and philanthropic grants.
- Create a practical, metrics-based fundraising plan with short- and long-term revenue goals.

Execution and Support

- Directly support execution of the plan, including donor outreach, proposal development, campaign implementation, and cultivation strategies.
- Identify and pursue grant opportunities; assist with writing, submitting, and reporting on grants.
- Build or refine a donor stewardship program, tailored to various levels of giving.
- Provide support for Board and volunteer involvement in fundraising, including materials, messaging, and meeting preparation.
- Collaborate closely with the Executive Director to align fundraising with organizational priorities and capacity.

Partnership and Reporting

- Serve as a strategic thought partner to the Executive Director on all development initiatives.
- Establish performance metrics and reporting systems to track progress and adjust strategy as needed.
- Attend occasional key events and donor meetings as appropriate.

Ideal Experience Profile

ivy Group, talent acquisition partner for Toronto Children's Chorus



- Proven experience in fundraising strategy and hands-on execution, ideally with arts, youth, or education organizations.
- Demonstrated success in securing major gifts, corporate sponsorships, or philanthropic grants.
- Strategic thinker with a bias for action; able to work independently and collaboratively.
- Strong relationship builder who can communicate effectively with a variety of stakeholders.
- Familiarity with small or mid-sized non-profits and comfort working in a resource-constrained environment.

Engagement Details

This is a 12-month contract, structured around key projects and deliverables rather than fixed hours. Time commitment may vary depending on the project phase. We are open to discussing flexible working models that align with your availability and the organization's needs, provided there's continuity across the year.

For more information please contact Catherine Graham, catherine@myivy.co